

FALL Newsletter '13 9/2013

THANK YOU!

We have come through two hurricanes and two winter storms in the past 2 years. Thank you to all our customers who made this year a success. Wishing you many happy days boating and fishing.

Wash Pad

Our second season using the wash pad to collect all water from powerwashing boats was a success. We collected 1600 gallons of copper laden water and sent it off site for processing, keeping the West River and Long Island Sound cleaner. We will reactivate the wash pad this week for Fall 2013.

Summer Maintenance

We are painting the Travel lift and have spread 22 tons of gravel to prepare for winter storage. A "dead" boat removal is scheduled. We have been mowing and trimming all through the yard. Please help us keep the yard clean by using the recycle bin by the store and the trash cans in the yard.

Service

The new Mercury G-3 diagnostic program and the new Yamaha YDIS 2 diagnostic program are available to troubleshoot engine problems.

New Products

Alumacraft Boats introduced new 14' and 16' Escape side console and tiller boats and a new 17' Voyageur tiller, side console and Sport boat; all have the new Aluma-trac rail system ready to mount rod holders and more. New two tone hulls come on the Competitor and larger boats. All Weld 17'– 20' Alumacraft boats now have a deeper V. **Mercury** has many videos on YouTube to show you how to maintain your outboard.

2012 - 2013 Rates

We offer a 2% discount on standard storage paid in full by haulout and a 2% discount on trailer boat storage paid in full upon boat arrival. We require a Certificate of Insurance; please ask your insurance agent to send us the Certificate.

WEB site

Photos and descriptions of new and used boats are added along with contact forms so you can contact us directly from our web site. Now you won't have to wait to call us; just send your request for service, parts or a question and we will respond. Our winter storage form is also available on the web site.

Mercury Outboards and EZ Loader trailers

Check out our prices! If you plan to repower your boat ask us about the discounts on Mercury outboards. We will be glad to help you decide which 2-stroke or 4-stroke engine is right for your boat. EZ Loader trailers from 800# capacity and up can replace your older trailer to make boating more enjoyable. Let us help find the best trailer match for your boat.

Computer Upgrades

The majority of items in the store were converted to scannable price tags.

The shop laptop was replaced with a unit with more processing power to match the new diagnostic programs.

Piloting and Charting

USCG Auxiliary Guilford will teach a Piloting & Charting course "Weekend Navigator" Tuesdays Oct. 1, 8, & 15, 2013 at Guilford Community Center. Learn the basics of coastal navigation so you can find your way even if the GPS fails. Call 458-8068 to register or on line at www.guilfordparkrec.com. Also Oct. 24, 31, and Nov. 7, 2013 in Madison; contact Madison Beach and Recreation to register.

Environmental Changes

A new copper-free water based bottom paint will be available in 2014 as we move to more environmentally friendly paints. We test and monitor storm water runoff. **Power washing of any kind is not allowed.** All sanding of bottom paint **must** be done with a vacuum sander and all debris scraped from the boat bottom, OB and I/O must be collected, double bagged and brought to the shop. We have two Fein vacuum sanders available to rent at \$15.00 per ½ day plus discs; call to reserve them.

Gasoline Storage

Boat US and the U.S. Coast Guard recommend built in fuel tanks be stored 95% full with stabilizer added. Portable fuel tanks and the built in fuel tanks on small outboards should be emptied after the engine has been winterized. We encourage all boaters to use a fuel treatment year round to prevent varnish and gum and to keep your fuel fresh. Fuel stabilizer & treatment are in stock in the store.

Boat Rentals

We have a Triumph 1700 Skiff and a 190 Bay in our rental fleet. Need a smaller boat for tubing? Is your boat in for repairs? Just want to try a 17' or 19' to see if you like it? Available for rent 7 days a week; boat rental \$ can be credited toward the purchase of a new boat.